

YOUR STEP- BY-STEP GUIDE TO SWITCHING TO EDUQAS

GCSE BUSINESS



MAKE THE SWITCH TO A BOARD THAT WILL SUPPORT YOU

Switching to Eduqas could be the best move you make.

If you're unhappy with the support you're receiving from your current exam board, and would like to work with a team which understands your and your students' needs, switching to Eduqas could be the best move you make.

You'll gain access to an unbeatable range of free teaching resources, and our team of subject specialists are on hand to give you all the help and advice you need.

Whether you're with AQA, OCR or Pearson (Edexcel), you can rest assured that switching to Eduqas is straightforward. Simply follow this guide, compare our specifications, and make the switch!

MAKING THE SWITCH

Switching to Eduqas is simple, just follow these quick and easy steps:

1. Follow our switcher guide for your subject.
2. Register your interest at www.eduqas.co.uk/switch and receive a printed copy of your chosen specification(s).
3. Visit your qualification page at www.eduqas.co.uk/qualification, to access the materials you need to begin teaching our specifications.
4. Visit our Digital Resources Website (resources.eduqas.co.uk), for free resources that can be used as classroom aids and as revision tools.
5. Contact our subject specialists for subject specific queries, practical advice and guidance.
6. Your Exams Officer will need to register your centre, if your centre is not already registered with us.
7. Once registered, your Exams Officer will be able to provide you with access to our Secure Website (www.wjecservices.co.uk), which hosts a wealth of resources that are not available elsewhere.

WE'RE HERE TO SUPPORT YOU

If you have a question, simply contact our business team who will offer friendly advice and guidance:



Stephen Oliver
Subject Officer
business@eduqas.co.uk
029 2240 4257



GCSE BUSINESS WITH EDUQAS

WHY CHOOSE US?

- Direct access to our subject specialist for support and guidance
- Straightforward specification with clear amplification
- Access to numerous free resources and guidance for teachers including:
- Free editable digital textbook with learning activities specifically written for the qualification, over 500 pages of content and learning activities. Use it as a basis to create personalised classroom presentations, classroom and homework activities
- Editable course outline to be used to develop schemes of work
- Learner tick list to chart progress
- Exam command words guide and poster
- Editable glossary of key terms
- Quantitative skills support booklet and activities
- Guidance for teaching
- Hodder textbook, teacher guide and revision guide written for our specification

SUMMARY OF ASSESSMENT

Component 1: Business Dynamics

Written examination: **2 hours**

62.5% of qualification

A mix of short answer and structured questions based on stimulus material covering all of the specification content.

A higher weighting of AO1 assessment objective (knowledge and understanding)

Total marks: 100

Component 2: Business Considerations

Written examination: **1 hour 30 minutes**

37.5% of qualification

Data response questions covering all of the specification content.

Two sets of questions each based on one data response and each totalling 30 marks

Total marks: 60

HELPING YOU MAKE THE SWITCH - COMPARING SPECIFICATIONS

SWITCHING TO EDUQAS FROM AQA, OCR AND PEARSON (EDEXCEL)

AQA

Paper 1: Influences of operations and HRM on business activity

Written examination: 1 hour 45 minutes

50% of qualification
90 marks

Section A: multiple choice and short questions

Section B: one case study/data response with questions

Section C: one case study/data response with questions

To assess the following content:

Business in the real world
Influences on businesses
Business operations
Human resources

Paper 2: Influences of marketing and finance on business activity

Written examination: 1 hour 45 minutes

50% of qualification
90 marks

Section A: multiple choice and short questions

Section B: one case study/data response with questions

Section C: one case study/data response with questions

To assess the following content:

Business in the real world
Influences on businesses
Marketing
Finance

OCR

Business 1: Business activity, marketing and people

Written examination: 1 hour 30 minutes

50% of qualification
80 marks

Section A: multiple choice

Section B: short, medium and extended response questions

To assess the following content:

Business activity
Marketing
People

OCR

Business 2: Operations, finance and influences on business

Written examination: 1 hour 30 minutes

50% of qualification
80 marks

Section A: multiple choice

Section B: short, medium and extended response questions

To assess the following content:

Operations

Finance

Influences on business

The interdependent nature of business

Pearson

Theme 1: Investigating small business

Written examination: 1 hour 30 minutes

50% of qualification
90 marks

Section A: multiple choice and short questions

Section B: one case study/data response with questions

Section C: one case study/data response with questions

To assess the following content:

Enterprise and entrepreneurship

Spotting a business opportunity

Putting a business idea into practice

Making the business effective

Understanding external influences
on business

Theme 2: Building a business

Written examination: 1 hour 30 minutes

50% of qualification
90 marks

Section A: multiple choice and short questions

Section B: one case study/data response with questions

Section C: one case study/data response with questions

To assess the following content:

Growing the business

Making marketing decisions

Making operational decisions

Making financial decisions

Making human resource decisions

HELPING YOU MAKE THE SWITCH - COMPARING SPECIFICATIONS

SWITCHING TO EDUQAS FROM AQA, OCR AND PEARSON (EDEXCEL)

CONTENT	EDUQAS	AQA	OCR	PEARSON
Nature of business	✓	✓	✓	✓
Opportunity cost	✗	✓	✗	✗
Goods and services	✓	✓	✗	✓
Private/public sector	✓	✗	✗	✗
Resources needed	✓	✓	✓	✓
Business enterprise	✓	✓	✓	✓
Business planning	✓	✓	✓	✓
Business aims and objectives	✓	✓	✓	✓
Stakeholders	✓	✓	✓	✓
Business ownership	✓	✓	✓	✓
Business growth	✓	✓	✓	✓
Business location	✓	✓	✓	✓
Diseconomies of scale	✗	✓	✗	✗
Technological influence on business	✓	✓	✓	✓
Ethical influence on business	✓	✓	✓	✗
Environmental influence on business	✓	✓	✓	✓
Economic influence on business	✓	✓	✓	✓
Global impact	✓	✓	✓	✓
Multinational companies	✓	✗	✓	✓
European Union	✓	✗	✗	✗
Employment law	✓	✓	✓	✓
Consumer law	✓	✓	✓	✓
Health and safety law	✗	✓	✗	✓
Intellectual property	✓	✗	✗	✗
Methods of production	✓	✓	✓	✓
Quality	✓	✓	✓	✓
TQM	✗	✓	✗	✗
Lean production	✗	✓	✗	✗
Supply chain	✓	✓	✓	✓
Sales process	✓	✓	✓	✓
Customer service	✓	✓	✓	✓
Sources of finance	✓	✓	✓	✓

SWITCHING TO EDUQAS FROM AQA, OCR AND PEARSON (EDEXCEL)

CONTENT	EDUQAS	AQA	OCR	PEARSON
Revenue and costs	✓	✓	✓	✓
Break even	✓	✓	✓	✓
ARR	✓	✓	✓	✓
Income statement	✓	✓	✓	✓
Statement of financial position	✗	✓	✗	✗
Cash flow	✓	✓	✓	✓
Financial performance	✓	✓	✓	✓
Identifying and understanding customers	✓	✓	✓	✓
Market research	✓	✓	✓	✓
The marketing mix - overview	✓	✓	✓	✓
Product	✓	✓	✓	✓
Product design mix	✗	✗	✗	✓
Price	✓	✓	✓	✓
Boston Matrix	✗	✓	✗	✗
Promotion	✓	✓	✓	✓
Place	✓	✓	✓	✓
Recruitment	✓	✓	✓	✓
Training	✓	✓	✓	✓
Motivation	✓	✓	✓	✓
Organisational structures	✓	✓	✓	✓
Communication	✓	✓	✓	✓
Interdependent nature of business	✓	✓	✓	✓

THE SUPPORT YOU NEED

FREE TAILORED BUSINESS DIGITAL RESOURCES

We've created a wealth of free digital resources to support our qualifications. They have been developed to enhance learning, stimulate classroom discussion, and encourage student engagement. Access our resources today at resources.eduqas.co.uk

REGIONAL SUPPORT

Our Regional Support Team are also on hand to offer free support in the delivery of our qualifications. They can also give you face-to-face advice on our range of qualifications, online resources, CPD and curriculum developments. To book a visit or to find out more, please visit www.eduqas.co.uk/RegionalSupportTeam



Catherine Oldham

Region: North
catherine.oldham@eduqas.co.uk



Jonathan Harrington

Region: South East
jonathan.harrington@eduqas.co.uk



Dave Evans

Region: North West
david.evans@eduqas.co.uk



Ant Fleming

Region: East Anglia and Kent
anthony.fleming@eduqas.co.uk



David Jones

Region: South West, Midlands
davidr.jones@eduqas.co.uk

TEACHERS WHO HAVE MADE THE SWITCH

"I wish I had come across Eduqas earlier in my career as your resources are fab and assessment materials and mark schemes are clear and coherent."

PETER MCGINN
HEAD OF BUSINESS AND ECONOMICS
HARTON ACADEMY, SOUTH SHIELDS



Eduqas
245 Western Avenue
Cardiff CF5 2YX
029 2026 5465
info@eduqas.co.uk

ALL INFORMATION CORRECT AT TIME OF PUBLICATION: MARCH 2019

WJEC CBAC Ltd is a limited company by guarantee, registered in England and Wales (no. 3150875) and is registered charity (no. 1073332)